

# FIX-TO-FLEXOMETER

A few quick questions to find the best energy buying option for your business

Are you looking for new ways to manage your energy costs?

It's good to know that even during times of high cost volatility, you have **different buying options** to help your business manage its energy budget.

The thing that makes your buying options different is the degree to which your wholesale energy and non-energy costs are fixed or flexed.

Check out our video guide to see how each option works.



The key is to find the option with the best fit for your business' budget, knowledge and time.

To get you started, just answer two quick questions about each option in our handy **Fix-to-Flexometer**.

You'll soon spot the option that may be best for your business.

Ready?

Let's start with your first two questions...

Keep me handy



Non-energy costs

Wholesale energy cost

1

**Fully Fixed**

**Is this a good fit for you?**

- Do you need all your energy costs to be known and stable?
- Do you have limited time to actively manage your energy buying?

**Yes? This could be your option**

**How does it work?**

Both the wholesale energy and non-energy costs are fixed to deliver maximum certainty, and the easiest budgeting.

**What will you need to do?**

To make this option work best for you, there's not much you need to do as your energy costs are fixed and known.

Follow **TalkPower eNews** for key energy changes affecting future prices.

Less risk

Less complex

Non-energy costs

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Wholesale energy cost

2

**Knowns Fixed**

**Is this a good fit for you?**

- Do you have a little extra time to manage some variable costs?
- Do you have a bit of budget flexibility to handle some cost changes?

**Yes? This could be your option**

**How does it work?**

Most of your costs are fixed for certainty. But a few non-energy costs, that are more variable, and more costly to fix, are left flexible so you pay the actual costs.

**What will you need to do?**

To make this option work best for you, track the variable non-energy costs and adjust your budget as you go.

Follow our **Monitor Report** to track these non-energy costs.

Non-energy costs

Wholesale energy cost

3

**Non-Energy Costs Fixed**

**Is this a good fit for you?**

- Do you have the time and know-how to track the energy markets?
- Do you or your team have time to make multiple purchasing decisions?

**Yes? This could be your option**

**How does it work?**

You get to keep the certainty of fixed non-energy costs. And with flexible wholesale energy costs, you can use your skills to make the most of market fluctuations.

**What will you need to do?**

To make this option work best for you, stay up to date with market movements and insights from our analysts.

Follow **Market Insight** for daily market updates.

Non-energy costs

Wholesale energy cost

4

**Energy Costs Fixed**

**Is this a good fit for you?**

- Do you have the time and know-how to track the non-energy costs?
- Do have the budget flexibility to pay non-energy costs as they come in?

**Yes? This could be your option**

**How does it work?**

You get to insulate your business from energy market fluctuations by fixing them. Plus you can make possible savings by paying the true non-energy costs instead of a forecast.

**What will you need to do?**

To make this option work best for you, keep track of non-energy cost changes, and flex your budget to meet them.

Follow our **Monitor Report** to track the non-energy costs.

Non-energy costs

Wholesale energy cost

5

**Fully Flexible**

**Is this a good fit for you?**

- Do you have a good understanding of the energy market?
- Do you or your team have time to make multiple purchasing decisions?

**Yes? This could be your option**

**How does it work?**

By keeping your wholesale energy and non-energy costs flexible, your energy managers take on the fluctuating costs to actively manage your purchasing.

**What will you need to do?**

To make this option work best for you, be sure to keep updated on the latest energy market and non-energy cost movements.

Follow **Market Insight** to track the markets and non-energy.

More risk

More complex

